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## **INDROTEK – CORPORATE COMMUNICATION**

**INDROTEK's Proven Track Record and Clear Roadmap Ahead with More than a Decade of Growth**

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Investor Relations Disclosure: This communication is disseminated on behalf of INDROTEK and is intended for investors and prospective investors.

**Corporate Communications — INDROTEK**

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## **INDROTEK's Proven Track Record and Clear Roadmap Ahead with More than a Decade of Growth**

Vancouver, B.C., January. 28, 2026 - INDROTEK today highlighted a decade of verified progress and outlined a clear path forward for its multi-division robotics unified ecosystem. Built on the foundation of Stratocom (founded 2011) and InDro Robotics (founded 2014), INDROTEK's divisions bring over ten years+ of practical experience in aerial data services, autonomous robotics and counter-drone defence. According to INDROTEK's corporate profile, the group has evolved from pioneering R&D (early BVLOS drone operations, 5G-enabled communications, autonomous vehicles, etc.) into an integrated ecosystem of hardware, software and services. For example, InDro Robotics' ROLL-E delivery robot and Cortex AI autonomy stack showcased the ability to turn innovation into mission-ready dual-purpose capability, and Bravo Zulu's counter-drone solutions have become part of INDROTEK's unified offerings. These capabilities are backed by decades of flight and field operations, including Stratocom's aerial meter-reading services and InDro's thousands of logged UAV flight hours, which is underscoring that INDROTEK's divisions are far from "new" and already operating at scale with industry partners and agencies.

INDROTEK's history is punctuated by industry-first milestones. Stratocom pioneered aerial meter readings in 2011, and InDro Robotics quickly established regulatory credibility with over several thousand flights and counting, including first responder programs that led to landmark trials, such as Canada's first beyond-visual-line-of-sight (BVLOS) flights, as well as the first drone delivery of prescription medications. In 2020, InDro became the first Canadian company to receive a domestic drone cargo operator license ([article here](#)), a breakthrough that CEO Philip Reece said "paves the way for literally a much wider range of drone use". Subsequently, steps were built on these gains in 2021, the team demonstrated Canada's first 5G-network UAV flights at UBC, and launched the ROLL-E ground delivery robot in last-mile pilots. Bravo Zulu meanwhile, broadened its counter-drone presence through international demos, including Europe in 2022. Taken together, these milestones from first-responder UAV programs to advanced inspections demonstrate a steady evolution from R&D into commercial deployment across InDro Robotics, Stratocom and Bravo Zulu.

Alongside technological achievements, INDROTEK has unlocked regulatory approvals that translate directly into business opportunities. InDro's 2020 drone cargo license and the 2022 U.S. FAA BVLOS waiver mean the company can now offer fully legal, drone transport services. More details on that [here](#). Simultaneously, networked autonomy was proven by

the Rogers/UBC 5G drone trials. These regulatory firsts are already spawning revenues, as INDROTEK now has recurring inspection contracts via its Cortex and Command software subscriptions and Sentinel inspection robots as well as logistics programs using its piloted and autonomous vehicles, that convert approvals into sustained sales and service revenue streams.

Momentum at InDro is quantifiable. The active client base has expanded annually by about 10% each year, from 33 in 2021 to 48 in 2025, while the engineering team has grown by around 15.5% from 18 to 32 personnel over the same period to meet demand. With that traction, the company is pivoting toward scalable, subscription-like business models. For example, InDro pairs its proprietary modular autonomy platforms, such as Cortex and Commander, with recurring data, maintenance, and software licensing services, effectively selling autonomy as a service. Stratocom's aerial meter-reading service similarly provides a stable, repeat revenue stream through annual utility contracts. Notably, INDROTEK's technology has already been adopted by major global enterprises and agencies, including Fortune 100 firms in tech, telecom and aerospace, underscoring strong customer confidence and a pipeline of ongoing contracts.

Looking ahead to 2026 and beyond, INDROTEK's focus is on converting its decade of innovation into commercial scale. The company is scaling up R&D manufacturing capacity for hardware like Sentinel inspection robots and ROLL-E delivery bots and rolling out upgraded products for the Cortex AI controller, advanced drone platforms, and Bravo Zulu counter-UAS systems, to meet projected demand. Recent initiatives, such as 2024's upgraded Sentinel drones and Cortex devices, illustrate this shift toward commercialization. Planned expansions include smart-city mobility solutions, building on 2023 smart-mobility demos and last-mile pilots, and deeper service offerings in healthcare logistics, defence and infrastructure inspection. With regulatory barriers cleared and over ten years of field experience, INDROTEK is positioned to accelerate growth in recurring services and hardware sales, while maintaining its core emphasis on safety, reliability, and ethical use of autonomous systems.

## INDROTEK – Milestone Timeline (2011 -> 2026)

Key regulatory, product, and commercial milestones across InDro Robotics, Stratocom, and Bravo Zulu



### **What It Means for Investors**

For investors, INDROTEK represents a robotics and autonomy platform that has already cleared many of the execution risks that typically challenge early-stage technology companies. With more than a decade of operating history, proven regulatory approvals in Canada and the United States, and a demonstrated ability to convert pilots into commercial services, the company is transitioning from validation to scale. Rising client counts, steady growth in engineering capacity, and an increasing mix of recurring, service-based revenue point to improving revenue quality and operating leverage. As INDROTEK advances commercialization of its Cortex autonomy platform, inspection and delivery robotics, and counter-drone solutions, investors are presented with exposure to a diversified autonomy business positioned to grow across infrastructure, logistics, public safety, and defence-adjacent markets, while maintaining a disciplined, compliance-first approach that supports long-term value creation.

### **About INDROTEK**

INDROTEK is a Vancouver-based group of robotics companies (including InDro Robotics, Bravo Zulu, and Stratocom) that designs, integrates and operates AI-powered air and ground systems for defence, critical infrastructure and commercial customers. The Company combines proprietary autonomy platforms (such as the Cortex and Commander modules) with data analytics and managed services to deliver scalable inspection, delivery and counter-drone solutions. For more information visit [www.indrotek.com](http://www.indrotek.com) or contact [info@indrotek.com](mailto:info@indrotek.com).

### **Forward-Looking Statements**

This news release contains forward-looking statements within the meaning of applicable Canadian securities laws. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially from those expressed or implied. Forward-looking statements are based on assumptions that include (among others) prevailing market conditions, access to capital, regulatory approvals, continued government spending on defence technologies, and INDROTEK's ability to execute its business strategy. Actual results may differ materially due to risks and uncertainties, including, but not limited to, changes in market conditions, interest rates, defence procurement priorities, regulatory developments, competition, technology adoption rates, and general economic conditions. The forward-looking statements made herein are made as of the

date hereof, and INDROTEK undertakes no obligation to update forward-looking statements except as required by applicable securities laws.

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This communication contains forward-looking statements within the meaning of applicable Canadian securities laws, including the British Columbia Securities Commission (BCSC) requirements. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, and other factors that may cause actual results to differ materially from those expressed or implied.

### **Assumptions and Limitations**

Forward-looking statements are based on management's current assumptions, which include prevailing market conditions, regulatory approvals, access to capital, and continued government spending on defence technologies. These assumptions may prove inaccurate. Readers are cautioned not to place undue reliance on forward-looking statements.

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Actual results may differ materially due to factors such as:

- Changes in global or domestic economic conditions, interest rates, and capital market liquidity.
- Variability in government procurement priorities and defence budgets.
- Regulatory developments and compliance requirements in Canada and other jurisdictions.
- Competitive pressures, technology adoption rates, and operational execution risks.
- Geopolitical events and supply chain disruptions.
- Market conditions and demand for Indrotek's products and services.

### **No Offer or Solicitation**

This document does not constitute an offer to sell or a solicitation of an offer to buy any securities of INDROTEK in any jurisdiction. Any potential offering will be made only by means of a prospectus or other offering document prepared and filed in accordance with applicable securities laws.

### **Updates and Legal Obligations**

INDROTEK undertakes no obligation to update or revise any forward-looking statements except as required by applicable securities laws. Investors should review all filings available on SEDAR+ and consult their own advisors before making investment decisions.

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